

# END TERM EXAMINATION

FIRST SEMESTER [MBA] DECEMBER - 2012

Paper Code: MS 101

Subject: Management Process and Organizational Behaviour

Time: 3 Hours

Maximum Marks :60

Note: Attempt any five questions. All questions carry equal marks.

- 1 (a) Discuss the nature and scope of management?
- (b) What are the Tasks and Responsibilities of a Professional Manager?
- 2 (a) Discuss how managerial skills, managerial roles and managerial functions they differ.
- (b) Discuss the various approaches advocated for management. What is MBWA?
- (a) What are various principles of organizing? Discuss them with examples.
- (b) What are different types of organizational structure and discuss that exist? Discuss their pros and cons and draw them
- (a) What is MBO? Discuss MBO cycle.
- (b) What various problem solving techniques are available to managers in their day to day problem solving? Give examples with every technique?

Write short notes on:

- (a) Organizational culture-steps to build and maintain it
- (b) Managerial ethos
- (a) Briefly discuss the major theoretical explanation for Group Formation? Which one you think is most relevant to the study of OB? Defend your choice?
- (b) How if at all, do Teams as used in today's organizations differ from traditional work groups?
- (a) Discuss the various theoretical streams- content theories, process theories, contemporary theories for work motivation? Give examples wherever suitable?
- (b) Explain how one is different from the other.

Write note on:

- (a) Personality-its determinants and development.
- (b) Causes of Job stress and coping strategies for stress-both individual and organizational.

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(Please write your Exam Roll No.)

Exam Roll No. ....

# END TERM EXAMINATION

FIRST SEMESTER [MBA] NOVEMBER-DECEMBER 2017

Paper Code: MS-101

MBA (FM)-101

Subject: Management Process &  
Organizational Behavior

(Batch-2017 onwards)

Time: 3 Hours

Maximum Marks: 75

Note: Attempt any five questions. All questions carry equal marks.

- 1 What is management? How pertinent today is Taylor's assumption that management and labor had a common cause? Explain your view with justification?
  - 2 What is planning? The late Peter Drucker, an eminent management author, identified the SMART format for setting goals back in 1954: S (specific), M (measurable), A (attainable), R (relevant), and T (time bound). Is this format still relevant today? Discuss.
  - 3 How can a systematic study of personality help the individual and the organization? Suppose that you give all candidates applying for a management trainee position a personality test that measures the five dimensions in the five-factor model. Which personality traits would you consider to be the most important for this type of job and why?
  - 4 What is the need to manage emotions? Emotional intelligence is more important than cognitive intelligence in influencing an individual's success. Do you agree or disagree with this statement?
  - 5 How are leaders different than managers? What is the difference between transformational and transactional functions of a leader? What types of functions are more important for a leader to perform?
  - 6 Explain the organic and mechanistic organization structure. When is each suitable? What if the choice is made appropriately or inappropriately?
  - 7 "Web Games" is a custom manufacturer for high-technology companies. Senior management wants to introduce lean management practices to reduce production costs and remain competitive. A consultant has recommended that the company start with a pilot project in one department and, when successful, diffuse these practices to other areas of the organization. Discuss the advantages of this recommendation and identify ways to make diffusion of the change effort more successful.
- Write short notes on any two of the following.
- (a) Positive and negative implications of whistle-blowing
  - (b) Conflict resolution strategies
  - (c) Relevance of Hawthorne studies
  - (d) Organization stress management techniques

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